

June 1st-3rd, 2022, Toulouse, France

Market transformation for Heating & Cooling equipment in Europe: using benchmark and advice to involve stakeholders

SOPHIE ATTALI – GUIDE TOPTEN

Presenter's Short Biography

Expert in the field of energy policy and energy efficiency, especially in the area of energy consuming products. Work on many projects for various institutions: energy agencies, international agencies, utilities and NGOs. Honored with the European Women in Energy Award in 2020.

With 25 years of experience, my experience includes:

- Market transformation: product policies (labeling, MEPS, International Standards, Market Surveillance) their definition and implementation, market pull activities, technology and cooperative procurement, training, market surveillance, communication towards targeted stakeholders (manufacturers, retailers, large-scale public and private buyers, opinion relays including NGOs, end-users and the media).
- European institutional and policy framework (energy labelling, eco-design, energy services, low energy buildings).
- Institutional capacity building: organization of training sessions for newly established energy agencies or new personnel.
- Project coordination: Several major European projects gathering more than 15 countries.



 **guidetopten.fr**

Our goals within H2020 funded project

HEATING AND COOLING
KNOWHOW AND SOLUTIONS



- Work on the Heating and Cooling energy stakes in Europe - crucial but users are not aware
 - 50% of EU GHG emissions come from space and water heating
 - High number of installed systems old and inefficient
- Promote energy efficiency and sufficiency
 - Identify most energy efficient models (per technology)
 - Promote no/low costs measures to reduce energy demand, bills, improve comfort
- Runs from Sept 2019 to September 2022 (or March 2023)

Digression: The Topten approach

HACKS teams have been working together for the past 15 years applying the Topten methodology

- Topten goal: contribute to climate change mitigation by transforming markets towards more energy efficient products
- Energy efficiency differences between electrical appliances for the same service are still significant
- Topten facilitates product selection process by displaying, on its websites, in free access, the latest market information on best products
- Transparency has benefits for consumers, producers, retailers, policy makers, NGOs

Digression: The Topten approach

- Heating and cooling devices are different from standardised plug-in products because they interact with the building
 - Recommended super-performant but oversized products may consume more than poor performing smaller products
 - Consumers (rightly) rely on installers and don't choose themselves
 - Reducing energy needs is the most beneficial action – from collective and individual perspective
- Need to go further than “just” display best available products
- HACKS “Base line report” to map out the situation and prioritise pragmatic action

HACKS works on 2 axes

- For all consumers, especially for those who do not want to or cannot invest in a new system, it recommends strategies on how to improve comfort and air quality and lower energy bills with the existing system.
- For consumers ready to invest, it provides lists of most energy efficient products, enabling them to make informed decisions.
 - E.g. once decision taken to invest in a heat pump system, all other things being equal, there are large performance differences between products on the market → lifetime costs can increase twofold between products selected for their efficiency and least efficient models allowed on the market

Investment in new equipment

- 15 websites tailored to national context + 1 European platform
www.topten.eu/hacksk

HACKS - Heating and Cooling Knowhow and Solutions

Home > HACKS - Heating and Cooling Knowhow and Solutions

HEATING AND COOLING
KNOWHOW AND SOLUTIONS

 Heating and Cooling Knowhow and Solutions (HACKS)

The objective of the project Heating and Cooling Knowhow and Solutions "HACKS" is to achieve market transformation for heating and cooling (HAC) appliances and improve comfort and health of European citizens.

Across the EU, almost half of all buildings have individual boilers that were installed before 1992 with efficiency of 60% or less. The expected energy savings of a speedy replacement are immense.

To achieve this goal, 17 HACKS partners in 15 countries are working together, thanks to the financial support of the [European Horizon 2020 programme](#).









National best products lists



	Austria		Norway
	Belgium		Poland
	Czech Republic		Portugal
	France		Spain
	Germany		Sweden
	Italy		Switzerland
	Lithuania		UK
	Luxembourg		

Investment in new equipment

- Lists of Best Available Technology – BAT - products







	Air Conditioning Units Single split Multi split		Comfort Fans To the product list
	Electric Water Heaters To the product list		Circulation Pumps To the product list
	Solid Fuel Boilers To the product list		Local Space Heaters To the product list
	Heat Pumps To the product list		Taps & Shower Heads Taps Shower Heads

BAT product lists

- Set of 8 Criteria papers gathering information on each product category: regulation, how do product works, how to select most efficient one, important topics for consumers (download from Topten.eu)
- Each HACKS team works on the most adapted product categories and adapts the selection criteria → Continuous market study to develop markings in the jungle of products

Precise list of efficient new equipment


- 15 websites tailored to national context + 1 European platform
www.topten.eu/hacsk

Energy Efficient Electric Water Heaters					
★ Energy Efficient Electric Water Heaters					
Selection Criteria Electric Water Heaters					
Policy Recommendations water heaters					
Brand					
Select one or more options...					
COP A20					
0.17 4.3					
Sort By					
n average Desc					
Clear all filters					
Export					
Total 42 items. Last Updated: 1 Jun 2021					
	Brand & Model	Energy	Dimensions		
	Atlantic Suisse AG Atlantic by Austria Email WPA 303 ECO-2	n average: 158 Energy (kWh/year): 1'958 COP A20: 3,8	Content (l): 300		
	Domotec NUOS III S 250 Further models: NUOS III S 250 W1 / NUOS III S 250 W2	n average: 156 Energy (kWh/year): 1'974 COP A20: 3,9	Content (l): 250		
	Elcotherm AG DHW 250.2	n average: 156 Energy (kWh/year): 1'974 COP A20: 3,8	Content (l): 250		
	Peter Wärmepumpen Heatmaster AP 452	n average: 156 Energy (kWh/year): 1'482 COP A20: 3,6	Content (l): 450		
	Atlantic Suisse AG Atlantic by Austria Email WPA 450 ECO	n average: 156 Energy (kWh/year): 1'482 COP A20: 3,9	Content (l): 450		
	Ocksen Europa 333 Genius	n average: 155 Energy (kWh/year): 1'986 COP A20: 3,8	Content (l): 300		

Product detail view

Atlantic Suisse AG Atlantic by Austria Email WPA 303 ECO-2

[Home](#) > [Electric Water Heaters](#) > [Atlantic Suisse AG Atlantic by Austria Email WPA 303 ECO-2](#)



Energy Class

A⁺

[Go back to the product list](#)

Atlantic Suisse AG Atlantic by Austria Email WPA 303 ECO-2

Purchase and operating cost

Product Details

Brand	Atlantic Suisse AG
Model	Atlantic by Austria Email WPA 303 ECO-2
Efficiency class	A ⁺
n average	158
n cold	158
n warm	158
Energy (kWh/year)	1'058
Energy (kWh/year) cold	1'058
Energy (kWh/year) warm	1'058
COP A20	3,8
Heat source	ambient air
Electric heating (kW)	2,0
Additional heat exchanger	yes
Load profile	XL
Ambient temperature (°C)	15°C

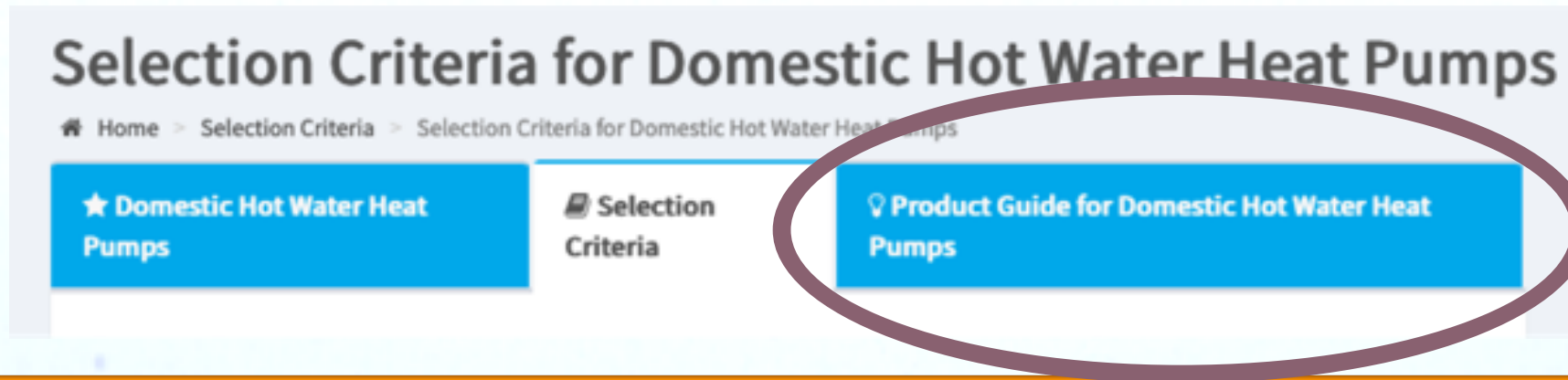
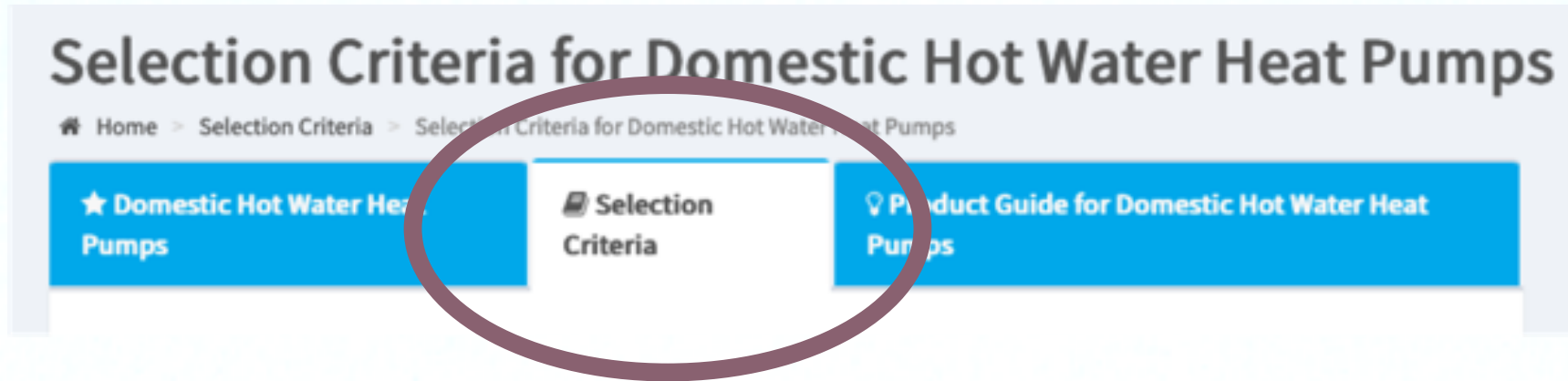
IEEE

R2P2

ARMIR
Association Research
Institute

EEDAL : LS:17
11th Energy Efficiency in Domestic
Appliances and Lighting
17th International Symposium on
Science and Technology of Lighting

Methodology and Advice published



HACKS Advice pages

- In the Advice pages
 - Encourage upstream consultation of impartial energy advisers → building renovation
 - Links to certified installers
 - Propose alternative solutions – especially to avoid installing cooling equipment
- Catalogue of key topics for the HACKS teams to provide advice on heating and cooling
 - Concepts of comfort and air quality
 - Solutions for reducing the use of heating and cooling
 - Contextual information
 - Relating to the equipment itself
 - Relating to users' behaviour
 - Advice for choosing highly efficient HAC equipment
 - Advice for using HAC equipment in an efficient way

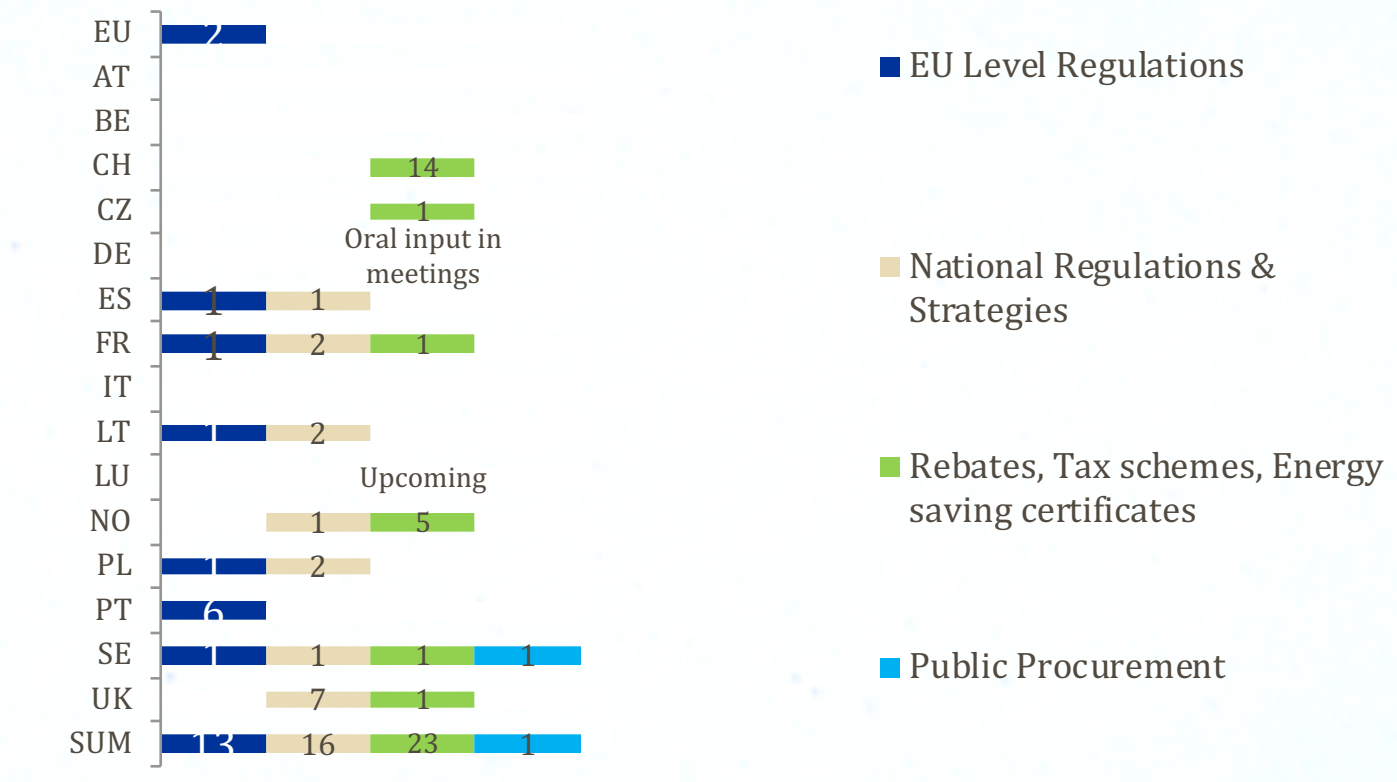
HACKS Calculator

- Help consumers and installers to get a first generic assessment of current heating system.
- Compare performance with alternative new systems
 - Enter simple personal data on their homes (dwelling area, climate zone, number of inhabitants, current heating system, production of sanitary hot water, etc.)
 - select alternative heating systems (more efficient)
 - select possible home insulation measures (reduce the energy demand)
 - and compare the results in terms of energy needs, energy consumption, costs and CO2 emissions.
- The calculator shows that insulation measures are often more beneficial than only changing the heating system

English version and access to other customised versions: <https://calculator.topten.eu/?country=uk>

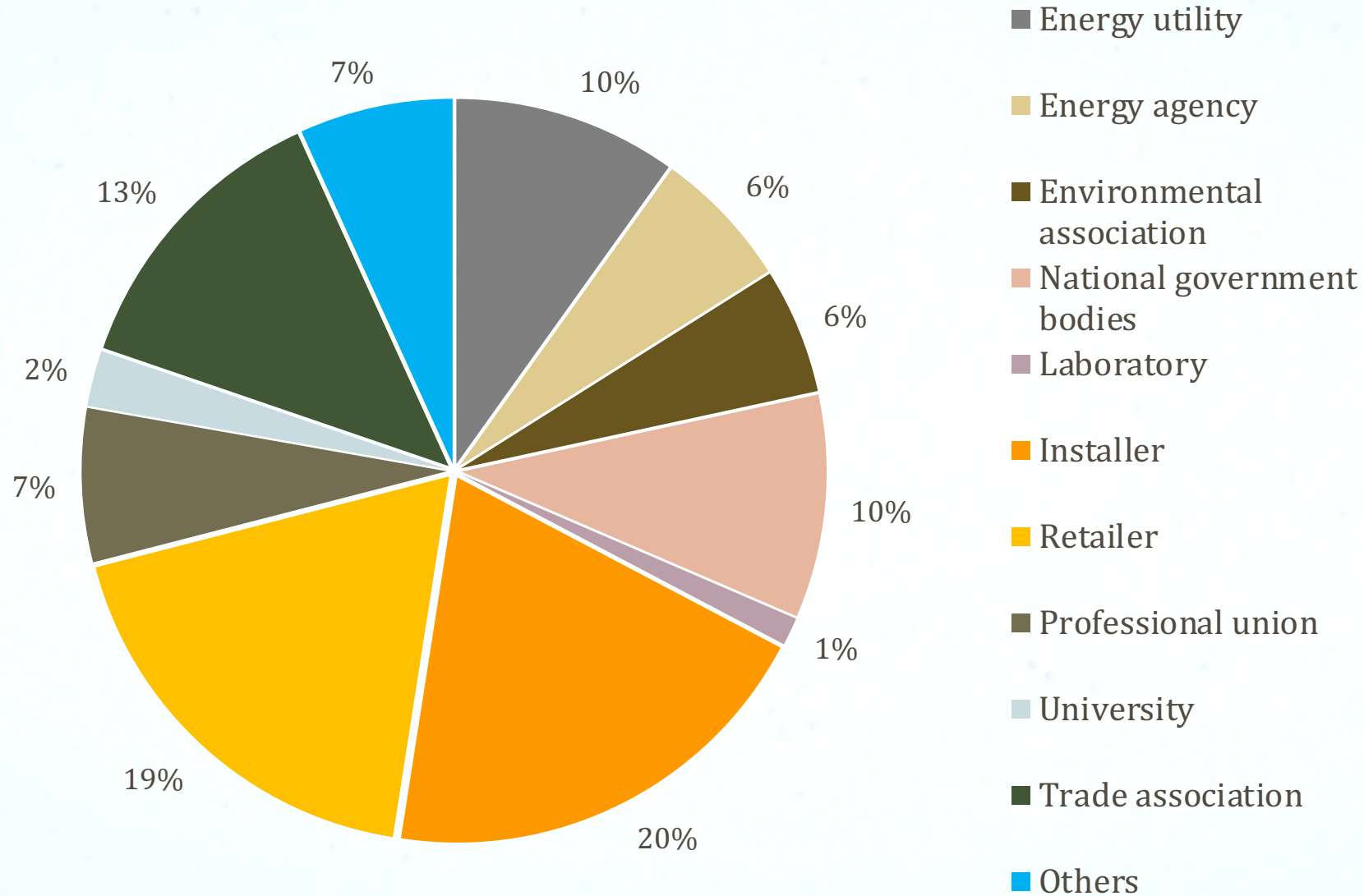
HACKS websites are the basis

- For many communication activities: reach visitors and involve them
- For policy recommendations



- For partnerships with stakeholders / multipliers

180 partnerships with a wide variety of multipliers that use the HACKS content



Contact

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Thank you !