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# Heating with Air Conditioners – fast and affordable transition towards carbon neutrality?

ANDREA ROSCETTI, POLITECNICO DI MILANO







# **Andrea Roscetti Short Biography**

Andrea Roscetti studied Industrial Engineering at the Politecnico di Milano. Since 2000 has has been involved in several research activities promoted by the research group on the analysis of energy efficiency technologies and programmes, economics and policies (end-use Efficiency Research Group, www.eerg.polimi.it)

Involved in H2020 projects about electrical energy efficiency of appliances and building systems, in the residential and tertiary sector. Lecturer at Università della Svizzera italiana, Academy of Architecture, in the area of construction and technology, Andrea is also author of several scientific articles and publications with an international scope.











# Heat pumps: hot topic!

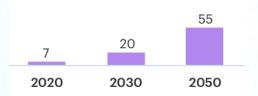
#### All heat pumping technology subtypes are becoming more popular

Air-to-air heat pumps have been rapidly becoming more widespread in recent years and now dominate global sales for buildings. In the United States, for example, annual shipments expanded from 2.3 million units in 2015 to 3.1 million in 2019.

Several factors have raised the popularity of air-to-air technologies, including policy development, upgraded construction standards that make heat pumps in new buildings more competitive, and growing air-conditioning demand.

IEA (2020), *Heat Pumps*, IEA, Paris <a href="https://www.iea.org/reports/heat-pumps">https://www.iea.org/reports/heat-pumps</a>

IEA (2021), Net Zero by 2050, IEA, Paris https://www.iea.org/reports/net-zero-by-2050



Heat pumps for heating (% of energy demand for heating)



**Con IKEA Clean Energy Services** diventi ora fornitore autonomo di energia in modo semplice

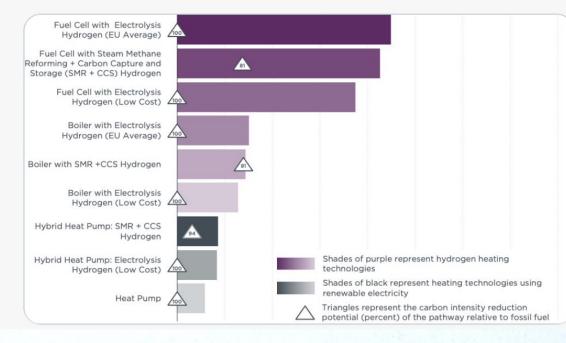


#### Jan Rosenow @janrosenow · Mar 11

Heat pumps are far cheaper than hydrogen for heating EU homes concludes new @TheICCT study.

Costs include annuitized capital expenses, operating expenses, and fuel costs.

#### theicct.org/publications/h...









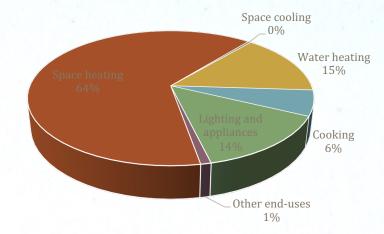




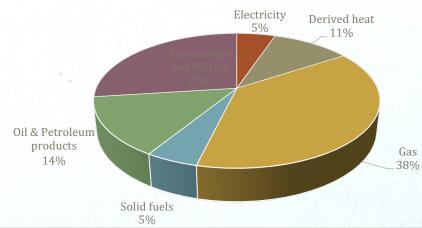
# Actual situation: EU residential sector

- Heating is 2/3 of the total final energy consumption
- High percentage of fossil fuels
- Responsible for about 20% of the CO<sub>2</sub> emissions
- Slow intervention rate for buildings and systems
- High costs for intervention
- Technical limitations
- Ambiguity on fossil

# Final energy consumption in the residential sector in EU-27 by end-use, 2018



# Share of fuels in the final energy consumption: heating in the residential sector, 2018





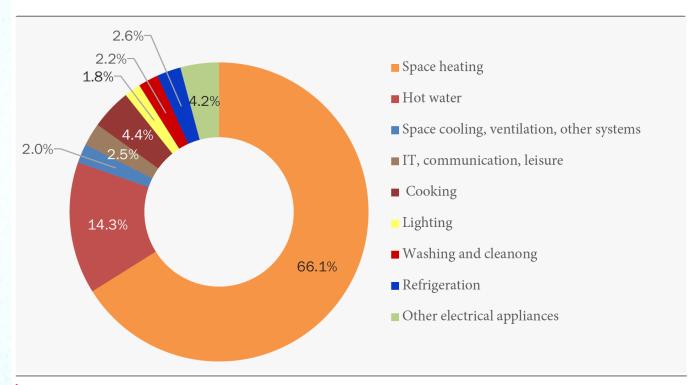






# Switzerland: residential sector

#### Final energy use in Switzerland, household sector in 2019



Source: Prognos 2020

1990, 2000: This information concerns residential buildings in which at least one person has their civil domicile.; 2017: This information concerns residential buildings as main place of residence for at least one person.

\* Confidence interval: ± (in percentage points) Sources: FSO - Population census, Survey on the energy sources of residential buildings

Main energy sources used for heating					
	1990	2000	20	17	
	as %	as %	as %	IC*	
Heating oil	60.9	57.8	39.4	0.7	
Gas	9.2	14.6	20.7	0.6	
Electricity	10.7	9.8	6.9	0.4	
Wood	15.5	11.5	10.1	0.5	
District heating	1.2	1.5	4.2	0.4	
Solar collector	0.0	0.1	0.3	0.1	
Heat pump	2.0	4.4	17.9	0.5	
Others	0.4	0.1	0.3	0.1	
None	0.0	0.2	0.3	0.1	









# Heat pumps market status: EU

#### Sales 2018:

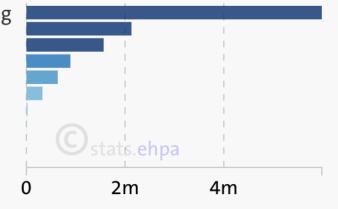
- 1,3 mio (all types)
- FR 300k, IT 200k
- DE, ES, NO, SE 100k

#### Air-air reversible, stock:

- More than 6 mio. installed
- Around a mio. in NO, SE



Reversible air-air w/heating H-air/water H-ground/water Sanitary hot water Reversible other Exhaust air Hybrid HP Industrial heat pumps Other District heating











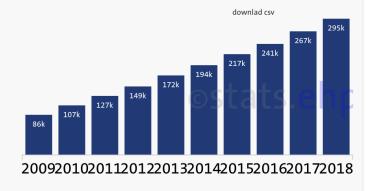
# Market status: CH

#### Heat pump sales overview

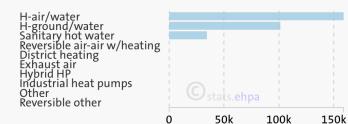
#### Heat pumps installed



#### Stock development



#### Type of HP



#### Heat pump sales per 1000 inhabitants (2017)

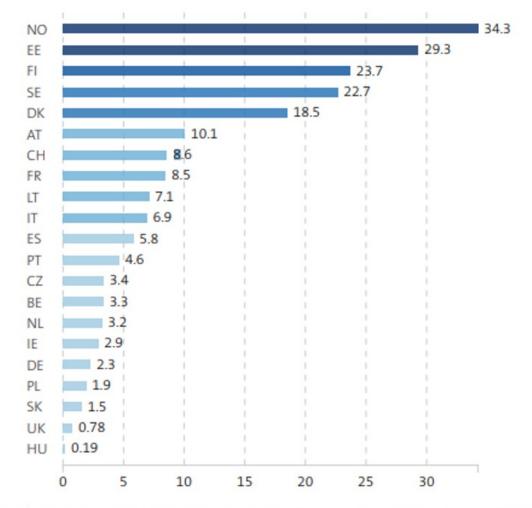


Figure 1: Heat pump sales 2017 per 1000 inhabitants, EHPA's European Heat Pump Markets and Statistics Report 2018









# Heating and Cooling Knowhow and Solutions - HACKS H2020 project

The objective of HACKS project is to achieve market transformation for heating and cooling (HAC) appliances and improve comfort and health of European citizens.

To achieve this goal, 17 HACKS partners in 15 countries are working together, thanks to the financial support of the European Horizon 2020 programme.









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## **Incentive schemes**

In the 15 HACKS countries financial support is available for the purchase of heating appliances/systems.

These schemes exist at the national (CZ, DE, FR, IT, LT, LU, PL, PT, UK), regional (AT, BE, CH, DE, ES, PL), and the local level (CH, DE, LU, FR, NO, PL, SE).

#### The most frequent are:

- Rebates and subsidies (virtually all countries).
- Reduced VAT for renovation (BE, FR, IT).
- Zero- or low-interest loans for comprehensive renovation works, including heating systems (FR, PL).

Please see the project material for more detailed information.





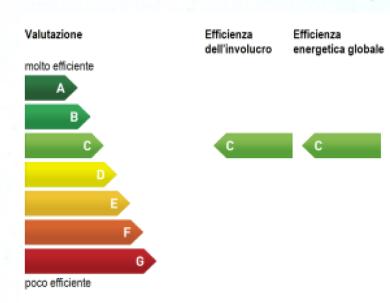
# Incentive schemes in CH and legal framework

In case of **substitution of fossil or direct electric**, all heat pumps except airair are supported. The installation should be certified by the "systemmodule for heat pumps", by the installer. No incentive for systems installed in new buildings.

All the new installations or substitution are requiring a **construction permit** at municipal level, considering the **energy efficiency** cantonal regulation and the federal ordinance on **noise pollution**.

The **incentive level is differentiated by regions** and could include the new installation of a proper hydronic system for the heating distribution of hot water.

The **combination** of insulation measures and new heating systems **increases the incentive level** -> using the building certification scheme







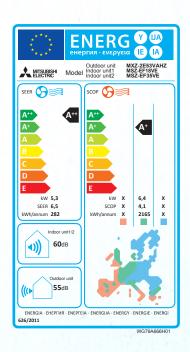




# Topten initiative – how the study started



- Finding good installation of air-air heat pumps for heating, in Switzerland (alpine and subalpine region)
- Preliminary survey with designer/installer and users:
  - Plans
  - Details
  - Systems
  - Consumption
  - Small survey in place, with inhabitants
- See if it works and how
- Next steps: propose a more detailed study













# First actions at local level

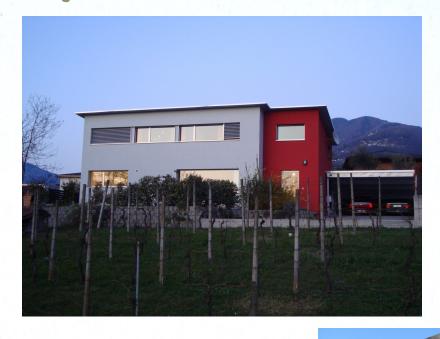
- Discussions with installers on number of systems installed
- Open the discussion with the cantonal energy authorities in Ticino (south CH)
- Statistical data
  - 1/3 of the residential buildings are SFH
  - 36k over 231k buildings (15%) were using direct electric heaters in 2015
  - about 1000 installations of air-air heat pumps for heating (preliminary data)
  - a number of installations is not considered (office A/C, ...)
- Research of documented and efficient case studies: 4 SFH Minergie (new or refurbished) + 1 non certified





# **Examples of air-air heat pump installations for heating**







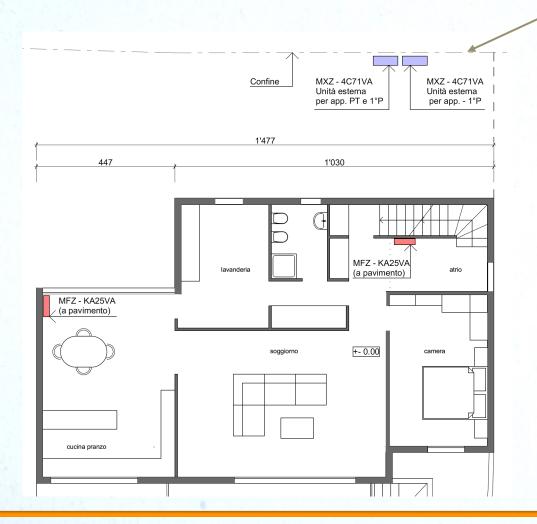








# Noise control: outside





#### SPECIFICHE TECNICHE

MODELLO			Set	MXZ-4C71VA MXZ-4B71VA
		The Property of the State of the Park	N. unità interne	Da 2 a 4
			Unità esterna	MXZ-4C[B]71VA
Alimentazione	Tensione/Freq./Fasi		V/Hz/n°	230/50/1
Raffreddamento	Capacità	nominale	kW	7.1
		min/max	kW	3.7-8.8
	Potenza Assorbita¹	nominale	kW	1.68
	EER <sup>2</sup>			4.02
	Classe di efficienza energetica		Α	
	Consumo annuo		kWh	883
	Pressione sonora unità esterna	min/max	dB(A)	45/48
Riscaldamento	Capacità	nominale	kW	8.6
		min/max	kW	3.4-10.7
	Potenza Assorbita'	nominale	kW	1.705
	COP:			4.79
	Classe di efficienza energetica			A
	Pressione sonora unità esterna	min/max	dB(A)	48/52
Massima corr	ente assorbita		A	15.0
Unità esterna	Dimensioni	AxLxP	mm	710x840 (+30)x330
	Peso		Kg	58
Linee frigorifere	Diametri attacchi	Liquido	mm	6.35 x 4
-		Gas	mm	9.52 x 3 + 12.7 x 1
	Lunghezza max (totale/ogni ramo)		m	60/25
	Dislivello max (UI sopra UE / UI sott	o UE)	m	15/10
Refrigerante	Tipo			R410A
Campo di funz.	Raffreddamento	min/max	°C	-10 ~ +43
garantito	Riscaldamento	min/max	°C	-15 ~ +24

Lp@1m = 52 dB(A),48 in night function











# Noise control: inside units







Lw from 41 at max power down to 19 dB(A) – all installations were made 3 to 6 years ago.

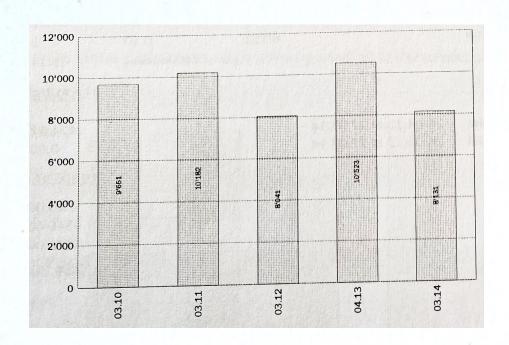


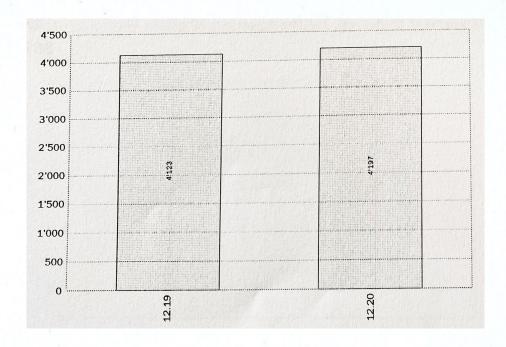






# **Consumption and costs**





House 1: in average per year: from 25 to 11 kWh/day and from 1'800 Sfr to 1'000 Energy performance (considering all systems): from 91 to 40 kWh/m²y of final energy

Elec. consumption includes everything: new appliances, new heat recovery system, ...., heating, hot water.









### **Investment costs**

- The cost for a new air-air heat pump, compared to a similar air-water is 30-50% less
- It comprises internal units and distribution system
- A new underfloor heating could cost 40-100.- Sfr. per m<sup>2</sup>

For a typical SFH, new or without distribution system, the investment could be 20-50k lower.

For existing buildings is necessary the INSULATION of the envelope, in order to reduce power (and size, and consumption) and increase the comfort!

In existing building the space for installation is limited!





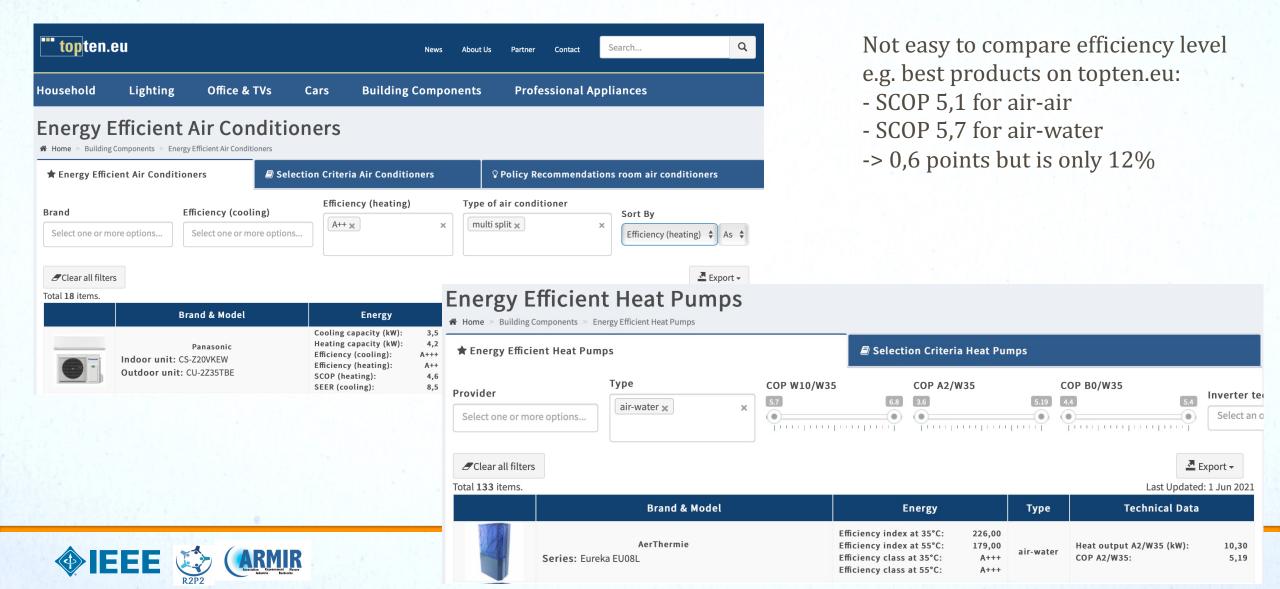
# Same size... different cost!

24	RISCALDAMENTO + RAFFRESO	CAMENTO		
240.0	Generatore di Calore	12'600.00		
240.1	Condotte Frigorifere TP	3'845.00		
240.2	Accumulo Caldo/Freddo	1'450.00		
240.3	Bollitore ACS	4'675.00		
240.4	Gruppi di Distribuzione	1'730.00		
240.5	Prestazioni di Servizio	1'160.00 390.00		
240.6 240.7	Organi di Sicurezza Armature	1'480.00		
240.7	Trasporto e Montaggio	8'250.00		
240.0	Produzione di Calore	0 200.00	35'580.00	
240.	Produzione di Calore		00 000.00	35'580.00
	1 10002.0110 01 00.010			
242.	Condotte Geberit - Mepla		7'925.00	
242.	Condotte Geberit - Mepla			7'925.00
243.0	Serpentine a Pavimento	1'980.00		
243.1	Isolazione a Pavimento	3'054.00		
243.2	Collettori Distribuzione	690.00		
243.3	Regolazione Serpentine	1'340.00		
243.4	Trasporto e Montaggio	5'750.00	101011 00	
243.	Distr. Caldo + Raffrescamento		12'814.00	101011 00
243.	Distr. Caldo + Raffrescamento			12'814.00
244.0	Ventil Convettore	2'750.00		
244.1	Condotte	1'685.00		
244.2	Trasporto e Montaggio	1'750.00		
244.	Raffreddamento		6'185.00	
244.	Raffreddamento			6'185.00
248.	Isolazioni		2'845.00	
248.	Isolazioni			2'845.00

	Quantità	Prezzo unitario	Sconto	Importo nett
Unità motocondensante esterna Inverter a pompa di calore	1.00 PZ	3'020.00		3'020.00
Mitsubishi MXZ-3054 VA				
Unità motocondensante esterna	1.00 PZ	4'176.00		4'176.00
nverter a pompa di calore				4 17 0.00
Mitsubishi MXZ-4 D72 VA				
Jnità interna murale	7.00 PZ	607.50		4'252.50
on comando a raggi infrarossi				7 202.00
Mitsubishi MSZ-SF 25 VA				
Condotta frigorifera in rame	1 AC	2'970.00		2'970.00
colata, completa di fissaggio				2070.00
elaio di supporto per unità	2.00 PZ	190.00		380.00
notocondensante, incluso bacinella				360.00
accogli condensa				
rasporto e montaggio	1 AC	9'135.00		9'135.00
i tutto quanto descritto				3 133.00
lessa in servizio	1 AC	350.00		350.00
		555,55		330.00
OTALE OFFERTA (IVA ESCLUSA)			CHF	24'283.50
				=========



# Good products on the market?



# **Effects for utilities**

- + Reduction in power installed -> reduction in peak load -> less costs?
- + Better load management
- + Removal of locking time
- + Service continuity
- + Primary energy factor improvement (actual energy mix is 128 gCO<sub>2</sub>/kWh, renewable electricity is 16 gCO<sub>2</sub>/kWh)
- + Less compensation for CO<sub>2</sub> emissions
- + New market opportunities (heating as service)?
- Tariff structure consistent with energy saving (not regressive, at least?)





# Cost and tariff: an example

Consumption category	H5 - SFH 7'500 kWh/y	H6 – SFH 25'000 kWh/y	
Product:	standard	standard	
Network tariff:	7.15	5.51	+29.76 %
Energy cost:	6.84	6.33	+8.06 %
Public taxes:	2.25	2.21	+1.81 %
Taxes for subventions (RIC):	2.30	2.30	0.00 %
Total (ct.Srf./kWh excl. VAT):	18.54	<u>16.35</u>	+13.39 %

Data from <a href="https://www.strompreis.elcom.admin.ch">https://www.strompreis.elcom.admin.ch</a> for postal code CH-6900





# **Conclusion**

- Cost benefit for users is positive
- Comfort level is good (nobody complained, neither the tenants)
- In general the CO<sub>2</sub> and energy consumption is at least halved, compared to direct electric systems
- Air-water systems are more efficient, but investment costs are huge or installation is really hard

Remember: for comfort and consumption reduction -> insulation first!

There are still a lot of inefficient systems... the transition is too slow.





# References for past (and future) studies

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# Thank you to:

- Authorities (SPAAS Cantone Ticino)
- Ticinoenergia association and Minergie agency
- Building designers and installers
- All families providing data
- HACKS project
- Topten.ch
- EKZ









